



TETRA TECH

# REACH Services for Chemical Companies

**PROBLEM:** Chemical and raw material suppliers comprise the industry sector most directly impacted by REACH (Registration, Evaluation, and Authorization of Chemicals) Regulation. Those importing into the European Union (EU) have obvious challenges with the registration requirements, and the need to pre-register all phase-in substances by November, 2008.

Many North American chemical and raw material suppliers thought they might escape the REACH requirements, or be minimally impacted since the legal obligations only apply to EU-based companies. Now that the letters from EU-based customers requesting REACH information have reached North American suppliers, this perception has been quickly reversed. In a global economy, suppliers are unable to insulate themselves from the effects that legal requirements impose on their customers. Customers are looking for support in the form of assurances that supplied products are REACH compliant. Those unable to provide such assurances risk being at a competitive disadvantage.

Two major challenges facing chemical and raw material suppliers are:

- Supporting customers with data they need
- Protecting proprietary information in the midst of all these new data sharing requirements

**SOLUTION:** Based in the United States, Tetra Tech is strongly focused on assisting North American companies to understand and to comply with EU environmental regulations. Since 2001, we have assisted over 2,000 North American manufacturers in complying with EU environmental regulations. Five Tetra Tech offices in the EU countries keep us intimately involved in developments with EU regulators and enforcement agencies. We are adept at filtering through EU developments and requirements and summarizing what they will mean for companies in North America. With our EU presence, we can arrange for a turnkey "Only-Representative" solution to handling every aspect of REACH for you. Our 250 North American offices ensure that we can work directly with you on issues like proprietary information protection and what data to share with customers.

**RESULT:** Assuring you will not over- nor under-react on REACH. Tetra Tech keeps up with EU developments and interprets what they mean for companies in North America. We will also assist in the design of a program that will build up a repository of REACH information to have "on-tap" to supply information to your EU-based customers. Tetra Tech can even arrange for an "Only-Representative" approach where your EU customers will not even have to incur any legal obligations under REACH for any purchases they make from you.

Engaging Tetra Tech will differentiate you from your global competition as a fully "REACH-compliant" supplier.