



TETRA TECH

REACH Services for North American Companies

PROBLEM: North American-based manufacturers and exporters are not legally subject to REACH (Registration, Evaluation, and Authorization of Chemicals). Many companies believed this would mean they did not have to put forth effort to understand and comply with REACH. As the waves of letters from European Union (EU)-based customers requesting REACH information have reached North American suppliers, this perception has been quickly reversed. In a global economy, suppliers are unable to insulate themselves from the effects that legal requirements impose on their customers. Customers are looking for support in the form of assurances that supplied products are REACH compliant. Those unable to provide such assurances, risk being at a competitive disadvantage.

Three major challenges facing North American manufacturers and exporters are:

- Understanding what a non-EU company needs know about REACH, its effects upon customers, and what actions are necessary to become fully REACH-compliant
- Having the proper information on hand when customers ask for support
- Designing an intelligent REACH compliance program that covers all the customers' varying REACH needs without investing time in understanding each customer request separately

SOLUTION: Based in the United States, Tetra Tech is strongly focused on assisting North American companies to understand and comply with EU environmental regulations. Since 2001, we have assisted over 2,000 North American manufacturers with compliance with EU environmental regulations. Five Tetra Tech offices in the EU countries keep us intimately involved in developments with EU regulators and enforcement agencies. We are adept at filtering through EU developments and requirements and summarizing what they will mean in North America. Our 250 North American offices ensure that we understand how the regulations will impact you domestically.

RESULT: Assuring you will not over- nor under-react on REACH. Tetra Tech keeps up with EU developments and interprets what they mean for North American companies. We will also assist in the design of a program that builds up a repository of REACH information to have "on-tap" to supply information to your EU-based customers. Tetra Tech can even arrange for an "Only-Representative" approach where your EU customers will not even have to incur any legal obligations under REACH for any purchases they make from you.

Engaging Tetra Tech will differentiate you from your global competition as a fully "REACH-compliant" North American-based supplier.